

School Info

We agree to release the institution's data to the conference: Yes

Institutional Contacts:

Primary Contact Person: Eric Reinke

Phone: 3013147437

CEO: Dr. Wallace Loh

University CFO: Mr. Paul Dworkis

Audit Firm: SC&H Group

Title: Assistant AD - Business Operations

Email:

CEO Email:

University CFO Email:

AUP Report Issuance Date: 01/15/2019

Classification & Conference:

NCAA Primary Division: I-FBS

Athletic Conference: Big Ten Conference

Undergraduates by Gender:

	Number	Percent
Male Undergraduates:	14,594	53.0%
Female Undergraduates:	12,944	47.0%
Total Undergraduates:	27,538	

Sports Sponsorship:

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Baseball	x		
Basketball	x	x	
Beach Volleyball			
Bowling			
Cross Country		x	
Equestrian			
Fencing			
Field Hockey		x	
Football	x		

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Golf	x	x	
Gymnastics		x	
Ice Hockey			
Lacrosse	x	x	
Rifle			
Rowing			
Rugby			
Skiing			
Soccer	x	x	
Softball		x	
Swimming and Diving			
Tennis		x	
Track, Indoor		x	
Track, Outdoor	x	x	
Triathlon			
Volleyball		x	
Water Polo			
Wrestling	x		
Others			
Totals	8	12	0

Revenue/Expense Summary

ID	Item	Amount	Definition
<i>Revenues</i>			
1	Ticket Sales	\$14,761,684	<p>Input revenue received for sales of admissions to athletic events. This may include:</p> <ul style="list-style-type: none"> • Public and faculty sales. • Student sales • Shipping and Handling fees. <p>Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).</p>
2	Direct State or Other Government Support	\$0	<p>Input state, municipal, federal and other appropriations made in support of athletics.</p> <p>This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.</p> <p>This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.</p> <p>Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).</p>
3	Student Fees	\$12,148,188	Input student fees assessed and restricted for support of intercollegiate athletics.
4	Direct Institutional Support	\$2,687,736	<p>Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:</p> <ul style="list-style-type: none"> • Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers) • Federal work study support for student workers employed by athletics. • Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

ID	Item	Amount	Definition
5	Less - Transfers to Institution	-\$140,000	If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.
6	Indirect Institutional Support	\$0	<p>Input value of costs covered and services provided by the institution to athletics but <u>not charged</u> to athletics including:</p> <ul style="list-style-type: none"> • Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT. • Facilities maintenance. • Security. • Risk Management. • Utilities. <p>Do not include depreciation.</p> <p>Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.</p>
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$0	<p>Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics.</p> <p>Do not report depreciation.</p> <p>Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.</p>
7	Guarantees	\$555,528	Input revenue received from participation in away games.

ID	Item	Amount	Definition
8	Contributions	\$11,714,561	<p>Input contributions provided <u>and</u> used by athletics in the reporting year including:</p> <ul style="list-style-type: none"> • Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program. • Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year. • Amounts received above face value for tickets. <p>Contributions shall include cash and marketable securities.</p> <p>Do not report:</p> <ul style="list-style-type: none"> • Pledges until funds are provided to athletics for use. • Contributions to be used in other reporting years.
9	In-Kind	\$0	<p>Input market value of in-kind contributions in the reporting year including:</p> <ul style="list-style-type: none"> • Dealer provided automobiles. • Equipment. • Services. • Nutritional product. <p>All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.</p> <p>Please offset in-kind values in the appropriate expense category.</p>

ID	Item	Amount	Definition
10	Compensation and Benefits provided by a third party	\$0	<p>Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:</p> <ul style="list-style-type: none"> • Car stipend. • Country club membership. • Allowances for clothing, housing, entertainment. • Speaking fees. • Camps compensation. • Media income. • Shoe and apparel income. <p>The total of this category should equal expense Categories 23 and 25 combined.</p>
11	Media Rights	\$0	<p>Input <u>all</u> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.</p> <p>Consult with your conference offices if you do not have the media rights distribution amount available.</p>
12	NCAA Distributions	\$990,577	<p>Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.</p> <p>In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.</p>
13	Conference Distributions (Non Media and Non Bowl)	\$40,666,849	<p>Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).</p> <p>Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in this category. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.</p>

ID	Item	Amount	Definition
14	Program, Novelty, Parking and Concession Sales	\$1,715,807	<p>Input revenues from:</p> <ul style="list-style-type: none"> • Game Programs. • Novelties. • Food and Concessions. • Parking. <p>Advertising should be included in Category 15.</p>
15	Royalties, Licensing, Advertisement and Sponsorships	\$11,385,831	<p>Input revenues from:</p> <ul style="list-style-type: none"> • Sponsorships. • Licensing Agreements. • Advertisement. • Royalties. • In-kind products and services as part of sponsorship agreement. <p>An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.</p>
16	Sports Camp Revenues	\$0	Input amounts received by the athletics department for sports camps and clinics.
17	Athletics Restricted Endowment and Investments Income	\$449,657	<p>Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the reporting year</u>.</p> <p>This category includes only restricted investment and endowment income used for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.</p> <p>Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.</p>
18	Other Operating Revenue	\$1,358,153	<p>Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.</p> <p>If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.</p>

ID	Item	Amount	Definition
19	Bowl Revenues	\$0	Input all amounts received related to participation in a post-season bowl game, including: <ul style="list-style-type: none"> • Expense reimbursements. • Ticket sales.
	Total Operating Revenues	\$98,294,571	Total of Categories 1-19.

Expenses

20	Athletic Student Aid	\$16,691,196	Input the total amount of athletic student-aid for the reporting year including: <ul style="list-style-type: none"> • Summer school. • Tuition discounts and waivers (unless it is a discount or waiver available to the general student body). • Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
----	----------------------	--------------	--

Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

ID	Item	Amount	Definition
21	Guarantees	\$1,298,007	Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$17,575,289	<p>Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:</p> <ul style="list-style-type: none"> • Gross wages and bonuses. • Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state. <p>Place any severance payments in Category 26.</p> <p>Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.</p>
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	<p>Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:</p> <ul style="list-style-type: none"> • Car stipend. • Country club membership. • Allowances for clothing, housing, entertainment. • Speaking fees. • Camps compensation. • Media income. • Shoe and apparel income. <p>Expense Category 23 and 25 should equal Category 10.</p> <p>Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.</p>

ID	Item	Amount	Definition
24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$17,073,368	<p>Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of:</p> <ul style="list-style-type: none"> • Gross wages and bonuses. • Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state. <p>Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.</p>
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	\$0	<p>Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:</p> <ul style="list-style-type: none"> • Car stipend. • Country club membership. • Allowances for clothing, housing, entertainment. • Speaking fees. • Camps compensation. • Media income. • Shoe and apparel income. <p>Expense Category 23 and 25 should equal Category 10.</p>
26	Severance Payments	\$305,068	Input severance payments and applicable benefits recognized for past coaching and administrative personnel.
27	Recruiting	\$1,308,607	Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

ID	Item	Amount	Definition
28	Team Travel	\$6,666,503	<p>Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.</p> <p>Note: Expenses related to post-season bowls should be included in Category 41.</p>
29	Sports Equipment, Uniforms and Supplies	\$1,664,629	<p>Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided.</p> <p>Note: Expenses related to post-season bowls should be included in Category 41.</p>
30	Game Expenses	\$2,671,905	<p>Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.</p> <p>Note: Expenses related to post-season bowls should be included in Category 41.</p>
31	Fund Raising, Marketing and Promotion	\$1,567,465	<p>Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.</p>
32	Sports Camp Expenses	\$0	<p>Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.</p>
33	Spirit Groups	\$257,461	<p>Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.</p> <p>Note: Expenses related to post-season bowls should be included in Category 41.</p>

ID	Item	Amount	Definition
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$5,931,843	<p>Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).</p> <p>Do not report depreciation.</p> <p>Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.</p>
35	Direct Overhead and Administrative Expenses	\$13,621,082	<p>Input overhead and administrative expenses <u>paid by or charged directly to athletics</u> including:</p> <ul style="list-style-type: none"> • Administrative/Overhead fees charged by the institution to athletics. • Facilities maintenance. • Security. • Risk Management. • Utilities. • Equipment Repair. • Telephone. • Other Administrative Expenses.
36	Indirect Institutional Support	\$0	<p>Input overhead and administrative expenses <u>NOT paid by or charged directly to athletics</u> including:</p> <ul style="list-style-type: none"> • Administrative/Overhead fees <u>not charged</u> by the institution to athletics. • Facilities maintenance. • Security. • Risk Management. • Utilities. • Equipment Repair. • Telephone. • Other Administrative Expenses. <p>Do not report depreciation.</p> <p>Note: This category should equal Category 6.</p>

ID	Item	Amount	Definition
37	Medical Expenses and Insurance	\$1,250,677	Input medical expenses and medical insurance premiums for student-athletes.
38	Memberships and Dues	\$171,263	Input memberships, conference and association dues.
39	Student-Athlete Meals (non-travel)	\$2,187,034	<p>Include meal allowance and food/snacks provided to student-athletes.</p> <p>Note: Meals provided during team travel should be reported in Category 28.</p>
40	Other Operating Expenses	\$7,578,495	<p>Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:</p> <ul style="list-style-type: none"> • Non-team travel (conferences, etc.). • Team banquets and awards. <p>If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.</p>
41	Bowl Expenses	\$0	<p>Input all expenditures related to participation in a post-season bowl game, including:</p> <ul style="list-style-type: none"> • Team travel, lodging and meal expenses. • Bonuses related to bowl participation. • Spirit groups. • Uniforms. <p>Note: All post-season bowl related coaching compensation/ bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.</p>
41A	Bowl Expenses - Coaching Compensation/Bonuses	\$0	<p>Input all coaching bonuses related to participation in a post-season bowl game.</p> <p>Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses.</p>
	Total Operating Expenses	\$97,819,892	Total of Categories 20-41A.

Revenue/Expense Details

1 Ticket Sales \$14,761,684 Input revenue received for sales of admissions to athletic events. This may include:

- Public and faculty sales.
- Student sales
- Shipping and Handling fees.

Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).

Revenues by Source	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Ticket Sales	Ticket Sales	Ticket Sales
Baseball	10,546		
Basketball	6,691,236	394,233	
Field Hockey			
Football	6,912,041		
Golf			
Gymnastics			
Lacrosse	110,888	23,777	
Soccer	64,075	10,401	
Softball			
Tennis			
Track and Field, X-Country			
Volleyball		41,158	
Wrestling	42,706		
Others			
Subtotal All Teams	13,831,492	469,569	0
Revenue Not Related to Specific Teams			460,623
Total Revenue	13,831,492	469,569	460,623

2 Direct State or Other Government Support \$0 Input state, municipal, federal and other appropriations made in support of athletics.

This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.

This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.

Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).

Revenues by Source	Men's Teams Only Direct State or Other Government Support	Women's Teams Only Direct State or Other Government Support	Not Allocated by Gender Direct State or Other Government Support
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

3 Student Fees \$12,148,188 Input student fees assessed and restricted for support of intercollegiate athletics.

Revenues by Source	Men's Teams Only Student Fees	Women's Teams Only Student Fees	Not Allocated by Gender Student Fees
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			12,148,188
Total Revenue	0	0	12,148,188

4 Direct Institutional Support	\$2,687,736	<p>Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:</p> <ul style="list-style-type: none"> • Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers) • Federal work study support for student workers employed by athletics. • Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.
--------------------------------	-------------	---

Revenues by Source	Men's Teams Only Direct Institutional Support	Women's Teams Only Direct Institutional Support	Not Allocated by Gender Direct Institutional Support
Baseball	23,207		
Basketball	204,436	177,925	
Field Hockey			
Football	1,234,407		
Golf	46,414	23,207	
Gymnastics		250,009	
Lacrosse		20,316	
Soccer		104,432	
Softball		23,207	
Tennis		127,639	
Track and Field, X-Country	116,035	139,242	
Volleyball		197,260	
Wrestling			
Others			
Subtotal All Teams	1,624,499	1,063,237	0
Revenue Not Related to Specific Teams			
Total Revenue	1,624,499	1,063,237	0

5 Less - Transfers to Institution -\$140,000 If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.

Revenues by Source	Men's Teams Only Less - Transfers to Institution	Women's Teams Only Less - Transfers to Institution	Not Allocated by Gender Less - Transfers to Institution
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			-140,000
Total Revenue	0	0	-140,000

6 Indirect Institutional Support

\$0 Input value of costs covered and services provided by the institution to athletics but not charged to athletics including:

- Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.

Do not include depreciation.

Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.

Revenues by Source	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

6A Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees \$0 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but not charged to athletics.

Do not report depreciation.

Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.

Revenues by Source	Men's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Women's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Not Allocated by Gender Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

7 Guarantees \$555,528 Input revenue received from participation in away games.

Revenues by Source	Men's Teams Only Guarantees	Women's Teams Only Guarantees	Not Allocated by Gender Guarantees
Baseball	4,000		
Basketball	125,000	10,000	
Field Hockey			
Football	400,000		
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball		7,500	
Tennis			
Track and Field, X-Country	500	3,500	
Volleyball			
Wrestling	5,028		
Others			
Subtotal All Teams	534,528	21,000	0
Revenue Not Related to Specific Teams			
Total Revenue	534,528	21,000	0

8 Contributions \$11,714,561 Input contributions **provided and used by athletics** in the reporting year including:

- Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
- Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
- Amounts received above face value for tickets.

Contributions shall include cash and marketable securities.

Do not report:

- Pledges until funds are provided to athletics for use.
- Contributions to be used in other reporting years.

Revenues by Source	Men's Teams Only Contributions	Women's Teams Only Contributions	Not Allocated by Gender Contributions
Baseball	596,628		
Basketball	810,326	317,020	
Field Hockey		323,051	
Football	1,987,467		
Golf	100,000	193,696	
Gymnastics		354,068	
Lacrosse	670,893	352,363	
Soccer	465,103	554,020	
Softball		610,366	
Tennis		100,000	
Track and Field, X-Country	250,000	600,998	
Volleyball		302,432	
Wrestling	335,454		
Others			
Subtotal All Teams	5,215,871	3,708,014	0
Revenue Not Related to Specific Teams			2,790,676
Total Revenue	5,215,871	3,708,014	2,790,676

9 In-Kind \$0 Input market value of in-kind contributions in the reporting year including:

- Dealer provided automobiles.
- Equipment.
- Services.
- Nutritional product.

All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.

Please offset in-kind values in the appropriate expense category.

Revenues by Source	Men's Teams Only In-Kind	Women's Teams Only In-Kind	Not Allocated by Gender In-Kind
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

10 Compensation and Benefits provided by a third party \$0 Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:

- Car stipend.
- Country club membership.
- Allowances for clothing, housing, entertainment.
- Speaking fees.
- Camps compensation.
- Media income.
- Shoe and apparel income.

The total of this category should equal expense Categories 23 and 25 combined.

Revenues by Source	Men's Teams Only Compensation and Benefits provided by a third party	Women's Teams Only Compensation and Benefits provided by a third party	Not Allocated by Gender Compensation and Benefits provided by a third party
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

11 Media Rights \$0 Input **all** revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.

Consult with your conference offices if you do not have the media rights distribution amount available.

Revenues by Source	Men's Teams Only Media Rights	Women's Teams Only Media Rights	Not Allocated by Gender Media Rights
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

12 NCAA \$990,577 Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.

In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.

Revenues by Source	Men's Teams Only NCAA Distributions	Women's Teams Only NCAA Distributions	Not Allocated by Gender NCAA Distributions
Baseball			
Basketball		60,168	
Field Hockey		46,418	
Football			
Golf			
Gymnastics			
Lacrosse	32,550	31,078	
Soccer	4,272		
Softball			
Tennis			
Track and Field, X-Country	2,326	5,741	
Volleyball			
Wrestling	2,519		
Others			
Subtotal All Teams	41,667	143,405	0
Revenue Not Related to Specific Teams			805,505
Total Revenue	41,667	143,405	805,505

13	Conference Distributions (Non Media and Non Bowl)	\$40,666,849	Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).
			Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in this category. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.

Revenues by Source	Men's Teams Only Conference Distributions (Non Media and Non Bowl)	Women's Teams Only Conference Distributions (Non Media and Non Bowl)	Not Allocated by Gender Conference Distributions (Non Media and Non Bowl)
Baseball			
Basketball	5,788,600		
Field Hockey			
Football	23,154,400		
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	28,943,000	0	0
Revenue Not Related to Specific Teams			11,723,849
Total Revenue	28,943,000	0	11,723,849

14 Program, Novelty, Parking and Concession Sales \$1,715,807 Input revenues from:

- Game Programs.
- Novelties.
- Food and Concessions.
- Parking.

Advertising should be included in Category 15.

Revenues by Source	Men's Teams Only Program, Novelty, Parking and Concession Sales	Women's Teams Only Program, Novelty, Parking and Concession Sales	Not Allocated by Gender Program, Novelty, Parking and Concession Sales
Baseball			
Basketball	399,128		
Field Hockey			
Football	221,312		
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Tennis			
Track and Field, X- Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	620,440	0	0
Revenue Not Related to Specific Teams			1,095,367
Total Revenue	620,440	0	1,095,367

15 Royalties, Licensing,
Advertisement and
Sponsorships

\$11,385,831 Input revenues from:

- Sponsorships.
- Licensing Agreements.
- Advertisement.
- Royalties.
- In-kind products and services as part of sponsorship agreement.

An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.

Revenues by Source	Men's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Women's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Not Allocated by Gender Royalties, Licensing, Advertisement and Sponsorships
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Tennis			
Track and Field, X- Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			11,385,831
Total Revenue	0	0	11,385,831

16 Sports Camp Revenues \$0 Input amounts received by the athletics department for sports camps and clinics.

Revenues by Source	Men's Teams Only Sports Camp Revenues	Women's Teams Only Sports Camp Revenues	Not Allocated by Gender Sports Camp Revenues
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

17 Athletics Restricted Endowment and Investments Income \$449,657 Please report spending policy distributions from athletics restricted endowments and investment income used for athletics operations in the reporting year.

This category includes only restricted investment and endowment income used for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.

Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.

Revenues by Source	Men's Teams Only Athletics Restricted Endowment and Investments Income	Women's Teams Only Athletics Restricted Endowment and Investments Income	Not Allocated by Gender Athletics Restricted Endowment and Investments Income
Baseball	55,391		
Basketball	88,726	1,459	
Field Hockey			
Football	21,578		
Golf	26,197	11,464	
Gymnastics		21,033	
Lacrosse	12,483	25,859	
Soccer			
Softball			
Tennis		256	
Track and Field, X-Country	22,088		
Volleyball			
Wrestling	6,523		
Others			
Subtotal All Teams	232,986	60,071	0
Revenue Not Related to Specific Teams			156,600
Total Revenue	232,986	60,071	156,600

18 Other Operating Revenue \$1,358,153 Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.

If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

Revenues by Source	Men's Teams Only Other Operating Revenue	Women's Teams Only Other Operating Revenue	Not Allocated by Gender Other Operating Revenue
Baseball			
Basketball	50,000		
Field Hockey		1,000	
Football	641,270		
Golf			
Gymnastics			
Lacrosse		5,000	
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball		189,106	
Wrestling			
Others			
Subtotal All Teams	691,270	195,106	0
Revenue Not Related to Specific Teams			471,777
Total Revenue	691,270	195,106	471,777

- 19 Bowl Revenues \$0 Input all amounts received related to participation in a post-season bowl game, including:
- Expense reimbursements.
 - Ticket sales.

Revenues by Source	Men's Teams Only Bowl Revenues	Women's Teams Only Bowl Revenues	Not Allocated by Gender Bowl Revenues
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

Total Operating Revenues

\$98,294,571 Total of Categories 1-19.

Revenues by Source	Men's Teams Only Total Operating Revenues	Women's Teams Only Total Operating Revenues	Not Allocated by Gender Total Operating Revenues
Baseball	689,772		
Basketball	14,157,452	960,805	
Field Hockey		370,469	
Football	34,572,475		
Golf	172,611	228,367	
Gymnastics		625,110	
Lacrosse	826,814	458,393	
Soccer	533,450	668,853	
Softball		641,073	
Tennis		227,895	
Track and Field, X-Country	390,949	749,481	
Volleyball		729,956	
Wrestling	392,230		
Others			
Subtotal All Teams	51,735,753	5,660,402	0
Revenue Not Related to Specific Teams			40,898,416
Total Revenue	51,735,753	5,660,402	40,898,416

20	Athletic Student Aid	Total Dollar Amount	\$16,691,196	<p>Input the total amount of athletic student-aid for the reporting year including:</p> <ul style="list-style-type: none"> • Summer school. • Tuition discounts and waivers (unless it is a discount or waiver available to the general student body). • Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
----	----------------------	---------------------	--------------	---

Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Total
Equivalencies
Awarded

290.64

Total Students
Receiving Aid

434

Male Athlete Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2017-2018 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Baseball	13.77	1.95	15.72	29	764,910
Basketball	11.18	0	11.18	12	870,563
Football	80.61	1.27	81.88	96	5,261,609
Golf	4.69	0	4.69	8	199,193
Lacrosse	14.7	0.35	15.05	45	718,718
Soccer	11.61	0.01	11.62	27	649,509
Track and Field, X-Country	12.84	0	12.84	21	681,167
Wrestling	10.83	1.61	12.44	24	594,289
Expenses Not Related to Specific Teams					
Totals	160.23	5.19	165.42	262	9,739,958

Female Athlete Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2017-2018 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Basketball	9.77	0	9.77	10	708,099
Field Hockey	13.82	0	13.82	15	651,811
Golf	6.61	0	6.61	7	365,746
Gymnastics	11.89	0	11.89	12	739,608
Lacrosse	14.8	0.92	15.72	35	526,986
Soccer	15.38	1.76	17.14	28	859,453
Softball	13.73	0	13.73	17	774,065
Tennis	7.49	0	7.49	8	478,679
Track and Field, X-Country	18.47	0	18.47	27	980,363
Volleyball	10.58	0	10.58	13	673,480
Expenses Not Related to Specific Teams					
Totals	122.54	2.68	125.22	172	6,758,290

Not Allocated by Gender Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2017-2018 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Expenses Not Related to Specific Teams					192,948
Totals	0	0	0	0	192,948

21 Guarantees \$1,298,007 Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.

Expenses by Object of Expenditure	Men's Teams Only Women's Teams Only Not Allocated by Gender		
	Guarantees	Guarantees	Guarantees
Baseball	15,000		
Basketball	620,000	110,000	
Field Hockey			
Football	525,000		
Golf			
Gymnastics			
Lacrosse			
Soccer	16,000		
Softball			
Tennis			
Track and Field, X-Country			
Volleyball		12,007	
Wrestling			
Others			
Subtotal All Teams	1,176,000	122,007	0
Expenses Not Related to Specific Teams			
Total Expenses	1,176,000	122,007	0

22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$17,575,289	<p>Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:</p> <ul style="list-style-type: none"> • Gross wages and bonuses. • Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state. <p>Place any severance payments in Category 26.</p> <p>Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.</p>
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	<p>Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:</p> <ul style="list-style-type: none"> • Car stipend. • Country club membership. • Allowances for clothing, housing, entertainment. • Speaking fees. • Camps compensation. • Media income. • Shoe and apparel income. <p>Expense Category 23 and 25 should equal Category 10.</p> <p>Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.</p>

Men's Teams Coaching Expenses

Sport	Men's Teams Head Coaches				Men's Teams Assistant Coaches			
	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Baseball	1	1	231,936		2	2	229,811	
Basketball	1	1	2,852,474		3	3	1,169,416	
Football	1	1	2,584,043		9	9	3,935,626	

Sport	Men's Teams Head Coaches				Men's Teams Assistant Coaches			
	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Golf	1	1	112,394		1	1	52,697	
Lacrosse	1	1	423,660		2	2	243,757	
Soccer	1	1	486,195		2	2	173,873	
Track and Field, X-Country	1	0.5	88,716		4	2	147,576	
Wrestling	1	1	187,191		2	2	143,026	
Subtotal All Teams	8	7.5	6,966,609	0	25	23	6,095,782	0
Expenses Not Related to Specific Teams								
Total Expenses			6,966,609	0			6,095,782	0

Women's Teams Coaching Expenses

Sport	Women's Teams Head Coaches				Women's Teams Assistant Coaches			
	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Basketball	1	1	1,213,405		3	3	555,042	
Field Hockey	1	1	227,586		2	2	156,626	
Golf	1	1	101,804		1	1	61,232	
Gymnastics	1	1	145,799		2	2	143,571	
Lacrosse	1	1	299,038		2	2	202,489	
Soccer	1	1	192,209		2	2	142,321	
Softball	1	1	127,582		2	2	152,024	
Tennis	1	1	105,673		1	1	79,245	

Sport	Women's Teams Head Coaches				Women's Teams Assistant Coaches			
	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Track and Field, X-Country	1	0.5	88,715		4	2	147,572	
Volleyball	1	1	177,952		2	2	193,013	
Subtotal All Teams	10	9.5	2,679,763	0	21	19	1,833,135	0
Expenses Not Related to Specific Teams								
Total Expenses			2,679,763	0			1,833,135	0

24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$17,073,368	<p>Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of:</p> <ul style="list-style-type: none"> • Gross wages and bonuses. • Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state. <p>Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.</p>
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	\$0	<p>Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:</p> <ul style="list-style-type: none"> • Car stipend. • Country club membership. • Allowances for clothing, housing, entertainment. • Speaking fees. • Camps compensation. • Media income. • Shoe and apparel income. <p>Expense Category 23 and 25 should equal Category 10.</p>

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Support Staff/ Object of Expenditure	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party
Baseball	22,846		

Expenses by Object of Expenditure	Men's Teams Only		Women's Teams Only		Not Allocated by Gender	
	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party
Basketball	292,831		411,691			
Field Hockey			17,808			
Football	1,654,199					
Golf						
Gymnastics						
Lacrosse	70,666		67,148			
Soccer	22,478					
Softball						
Tennis						
Track and Field, X- Country	5,181		5,181			
Volleyball			51,571			
Wrestling						
Others						
Subtotal All Teams	2,068,201	0	553,399	0	0	0
Expenses Not Related to Specific Teams					14,451,768	
Total Expenses	2,068,201	0	553,399	0	14,451,768	0

26 Severance Payments \$305,068 Input severance payments and applicable benefits recognized for past coaching and administrative personnel.

Expenses by Object of Expenditure	Men's Teams Only Women's Teams OnlyNot Allocated by Gender		
	Severance Payments	Severance Payments	Severance Payments
Baseball			
Basketball	18,703	13,990	
Field Hockey			
Football	52,252		
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	70,955	13,990	0
Expenses Not Related to Specific Teams			220,123
Total Expenses	70,955	13,990	220,123

27 Recruiting \$1,308,607 Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Expenses by Object of Expenditure	Men's Teams Only Recruiting	Women's Teams Only Recruiting	Not Allocated by Gender Recruiting
Baseball	52,833		
Basketball	199,257	132,971	
Field Hockey		17,901	
Football	539,299		
Golf	9,448	19,775	
Gymnastics		18,144	
Lacrosse	18,766	18,226	
Soccer	58,097	25,442	
Softball		36,625	
Tennis		28,144	
Track and Field, X-Country	18,333	20,341	
Volleyball		59,696	
Wrestling	35,309		
Others			
Subtotal All Teams	931,342	377,265	0
Expenses Not Related to Specific Teams			
Total Expenses	931,342	377,265	0

28 Team \$6,666,503 Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.

Note: Expenses related to post-season bowls should be included in Category 41.

Expenses by Object of Expenditure	Men's Teams Only Team Travel	Women's Teams Only Team Travel	Not Allocated by Gender Team Travel
Baseball	325,673		
Basketball	1,237,110	867,034	
Field Hockey		196,987	
Football	1,566,414		
Golf	99,991	107,353	
Gymnastics		122,766	
Lacrosse	309,826	198,372	
Soccer	192,353	139,198	
Softball		267,787	
Tennis		72,779	
Track and Field, X-Country	129,749	284,777	
Volleyball		354,465	
Wrestling	181,717		
Others			
Subtotal All Teams	4,042,833	2,611,518	0
Expenses Not Related to Specific Teams			12,152
Total Expenses	4,042,833	2,611,518	12,152

29 Sports Equipment, Uniforms and Supplies \$1,664,629 Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided.

Note: Expenses related to post-season bowls should be included in Category 41.

Expenses by Object of Expenditure	Men's Teams Only Sports Equipment, Uniforms and Supplies	Women's Teams Only Sports Equipment, Uniforms and Supplies	Not Allocated by Gender Sports Equipment, Uniforms and Supplies
Baseball	87,873		
Basketball	138,871	65,850	
Field Hockey		36,938	
Football	856,981		
Golf	13,668	35,909	
Gymnastics		41,749	
Lacrosse	20,780	26,818	
Soccer	75,808	13,692	
Softball		26,602	
Tennis		27,397	
Track and Field, X-Country	19,318	43,270	
Volleyball		24,330	
Wrestling	45,126		
Others			
Subtotal All Teams	1,258,425	342,555	0
Expenses Not Related to Specific Teams			63,649
Total Expenses	1,258,425	342,555	63,649

30 Game Expense s \$2,671,905 Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.

Note: Expenses related to post-season bowls should be included in Category 41.

Expenses by Object of Expenditure	Men's Teams Only Game Expenses	Women's Teams Only Game Expenses	Not Allocated by Gender Game Expenses
Baseball	64,640		
Basketball	414,191	167,330	
Field Hockey		14,593	
Football	703,288		
Golf			
Gymnastics		18,956	
Lacrosse	24,626	19,267	
Soccer	37,958	16,449	
Softball		36,700	
Tennis		8,100	
Track and Field, X-Country	5,240	5,310	
Volleyball		36,872	
Wrestling	10,284		
Others			
Subtotal All Teams	1,260,227	323,577	0
Expenses Not Related to Specific Teams			1,088,101
Total Expenses	1,260,227	323,577	1,088,101

31 Fund Raising, Marketing and Promotion \$1,567,465 Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.

Expenses by Object of Expenditure	Men's Teams Only Fund Raising, Marketing and Promotion	Women's Teams Only Fund Raising, Marketing and Promotion	Not Allocated by Gender Fund Raising, Marketing and Promotion
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Tennis			
Track and Field, X- Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			1,567,465
Total Expenses	0	0	1,567,465

32 Sports Camp Expenses \$0 Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.

Expenses by Object of Expenditure	Men's Teams Only Sports Camp Expenses	Women's Teams Only Sports Camp Expenses	Not Allocated by Gender Sports Camp Expenses
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

33 Spirit Groups \$257,461 Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.

Note: Expenses related to post-season bowls should be included in Category 41.

Expenses by Object of Expenditure	Men's Teams Only Spirit Groups	Women's Teams Only Spirit Groups	Not Allocated by Gender Spirit Groups
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			257,461
Total Expenses	0	0	257,461

34 Athletic Facilities Debt Service, Leases and Rental Fee \$5,931,843 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).

Do not report depreciation.

Note: If the institution is paying for all debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.

Expenses by Object of Expenditure	Men's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee	Women's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee	Not Allocated by Gender Athletic Facilities Debt Service, Leases and Rental Fee
Baseball			
Basketball			
Field Hockey			
Football			
Golf	24,595	24,595	
Gymnastics		32,500	
Lacrosse			
Soccer			
Softball			
Tennis		70,000	
Track and Field, X-Country	3,650	3,650	
Volleyball			
Wrestling			
Others			
Subtotal All Teams	28,245	130,745	0
Expenses Not Related to Specific Teams			5,772,853
Total Expenses	28,245	130,745	5,772,853

35 Direct Overhead and Administrative Expenses

\$13,621,082 Input overhead and administrative expenses paid by or charged directly to athletics including:

- Administrative/Overhead fees charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Expenses by Object of Expenditure	Men's Teams Only Direct Overhead and Administrative Expenses	Women's Teams Only Direct Overhead and Administrative Expenses	Not Allocated by Gender Direct Overhead and Administrative Expenses
Baseball	3,114		
Basketball	5,094	3,825	
Field Hockey		2,876	
Football	66,065		
Golf	10	576	
Gymnastics		562	
Lacrosse	1,723	4,402	
Soccer	6,152	363	
Softball		581	
Tennis		464	
Track and Field, X-Country	203	298	
Volleyball		192	
Wrestling	3,417		
Others			
Subtotal All Teams	85,778	14,139	0
Expenses Not Related to Specific Teams			13,521,165
Total Expenses	85,778	14,139	13,521,165

36 Indirect Institutional Support \$0 Input overhead and administrative expenses **NOT** paid by or charged directly to athletics including:

- Administrative/Overhead fees not charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Do not report depreciation.

Note: This category should equal Category 6.

Expenses by Object of Expenditure	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

37 Medical Expenses and Insurance \$1,250,677 Input medical expenses and medical insurance premiums for student-athletes.

Expenses by Object of Expenditure	Men's Teams Only Medical Expenses and Insurance	Women's Teams Only Medical Expenses and Insurance	Not Allocated by Gender Medical Expenses and Insurance
Baseball			
Basketball		95	
Field Hockey			
Football	27,780		
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	27,780	95	0
Expenses Not Related to Specific Teams			1,222,802
Total Expenses	27,780	95	1,222,802

38 Memberships and Dues \$171,263 Input memberships, conference and association dues.

Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Memberships and Dues	Memberships and Dues	Memberships and Dues
Baseball			
Basketball	4,180	6,022	
Field Hockey		450	
Football	4,677		
Golf	400	1,965	
Gymnastics		520	
Lacrosse	275	300	
Soccer	2,259	475	
Softball		1,415	
Tennis		495	
Track and Field, X-Country	350	350	
Volleyball		355	
Wrestling	460		
Others			
Subtotal All Teams	12,601	12,347	0
Expenses Not Related to Specific Teams			146,315
Total Expenses	12,601	12,347	146,315

39 Student-Athlete Meals (non-travel) \$2,187,034 Include meal allowance and food/snacks provided to student-athletes.

Note: Meals provided during team travel should be reported in Category 28.

Expenses by Object of Expenditure	Men's Teams Only Student-Athlete Meals (non-travel)	Women's Teams Only Student-Athlete Meals (non-travel)	Not Allocated by Gender Student-Athlete Meals (non-travel)
Baseball	20,341		
Basketball	192,760	106,465	
Field Hockey		20,570	
Football	1,487,837		
Golf	590	2,299	
Gymnastics		25,364	
Lacrosse	58,494	34,613	
Soccer	32,295	21,778	
Softball		6,557	
Tennis		3,829	
Track and Field, X-Country	14,863	26,502	
Volleyball		25,102	
Wrestling	27,496		
Others			
Subtotal All Teams	1,834,676	273,079	0
Expenses Not Related to Specific Teams			79,279
Total Expenses	1,834,676	273,079	79,279

40 Other Operating Expenses \$7,578,495 Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:

- Non-team travel (conferences, etc.).
- Team banquets and awards.

If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.

Expenses by Object of Expenditure	Men's Teams Only Other Operating Expenses	Women's Teams Only Other Operating Expenses	Not Allocated by Gender Other Operating Expenses
Baseball	10,133		
Basketball	360,384	109,424	
Field Hockey		52,975	
Football	616,169		
Golf	3,233	5,015	
Gymnastics		16,148	
Lacrosse	32,117	31,071	
Soccer	33,942	12,026	
Softball		4,616	
Tennis		3,904	
Track and Field, X-Country	10,951	24,576	
Volleyball		15,443	
Wrestling	17,845		
Others			
Subtotal All Teams	1,084,774	275,198	0
Expenses Not Related to Specific Teams			6,218,523
Total Expenses	1,084,774	275,198	6,218,523

41 Bowl Expenses \$0 Input all expenditures related to participation in a post-season bowl game, including:

- Team travel, lodging and meal expenses.
- Bonuses related to bowl participation.
- Spirit groups.
- Uniforms.

Note: All post-season bowl related coaching compensation/bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.

Expenses by Object of Expenditure	Men's Teams Only Women's Teams Only Not Allocated by Gender		
	Bowl Expenses	Bowl Expenses	Bowl Expenses
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

41A Bowl Expenses - Coaching
Compensation/Bonuses

\$0 Input all coaching bonuses related to participation in a post-season bowl game.

Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses.

Expenses by Object of Expenditure	Men's Teams Only Bowl Expenses - Coaching Compensation/Bonuses	Women's Teams Only Bowl Expenses - Coaching Compensation/Bonuses	Not Allocated by Gender Bowl Expenses - Coaching Compensation/Bonuses
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Tennis			
Track and Field, X- Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

Total Operating Expenses

\$97,819,892 Total of Categories 20-41A.

Expenses by Object of Expenditure	Men's Teams Only Total Operating Expenses	Women's Teams Only Total Operating Expenses	Not Allocated by Gender Total Operating Expenses
Baseball	1,829,110		
Basketball	8,375,834	4,471,243	
Field Hockey		1,397,121	
Football	19,881,239		
Golf	516,219	726,269	
Gymnastics		1,305,687	
Lacrosse	1,923,408	1,428,730	
Soccer	1,786,919	1,423,406	
Softball		1,434,554	
Tennis		878,709	
Track and Field, X-Country	1,125,297	1,630,905	
Volleyball		1,624,478	
Wrestling	1,246,160		
Others			
Subtotal All Teams	36,684,186	16,321,102	0
Expenses Not Related to Specific Teams	0	0	44,814,604
Total Expenses	36,684,186	16,321,102	44,814,604

Athletics Participation

Table 603 Table 1 - - Athletics Participation. A participant is a student-athlete who, as of the day of a varsity team's first scheduled contest in the traditional season: (a) is listed as a team member; (b) practices with the varsity team and receives coaching from one or more varsity coaches; or (c) receives athletically-related student aid.

Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt).

Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the sports sponsored table (Mixed Sports) in the School Info page. **Male practice players are NOT to be included as participants in this table.**

Sport	Coed Teams	Number of Participants		Number of Participants		Number of Participants	
		Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Baseball		33					
Basketball		16	10				
Cross Country			23		23		23
Field Hockey			27				
Football		121					
Golf		9	7				
Gymnastics			16				
Lacrosse		50	36				
Soccer		31	33				
Softball			20				
Tennis			8				
Track, Indoor			40		39		23
Track, Outdoor		29	39		39		23
Volleyball			19				
Wrestling		36					
Others							
Total Participants		325	278	0	101	0	69
Participant Proportion		53.9%	46.1%				

Sport	Number of Participants			Number of Participants Participating on a Second Team		Number of Participants Participating on a Third Team	
	Coed Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Unduplicated Count of Participants		325	216				

Head Coaching Assignments - Men's Teams

Table 2A

8 Table 2A - - - Head Coaches Assignments Men's Teams

Sport	Head Coaches of Men's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Baseball	1		1					
Basketball	1		1					
Football	1		1					
Golf	1		1					
Lacrosse	1		1					
Soccer	1		1					
Track and Field, X-Country		1	1					
Wrestling	1		1					
Others								
Coaching Position Totals	7	1	8	0	0	0	0	0

Head Coaching Assignments - Women's Teams

Table 2B

10 Table 2B - - - Head Coaches Assignments Women's Teams

Sport	Head Coaches of Women's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Basketball					1		1	
Field Hockey					1		1	
Golf					1		1	
Gymnastics	1		1					
Lacrosse					1		1	
Soccer	1		1					
Softball					1		1	
Tennis					1		1	
Track and Field, X-Country		1	1					
Volleyball	1		1					
Others								
Coaching Position Totals	3	1	4	0	6	0	6	0

Assistant Coaching Assignments - Men's Teams

Table 3A

31 Table 3A - - - Assistant Coaches Assignments Men's Teams

Sport	Assistant Coaches of Men's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Baseball	2	1	2	1				
Basketball	3		3					
Football	9		9					
Golf	1		1					
Lacrosse	2	1	2	1				
Soccer	2	1	2	1				
Track and Field, X-Country		5	3	2		1	1	
Wrestling	2	1	2	1				
Others								
Coaching Position Totals	21	9	24	6	0	1	1	0

Assistant Coaching Assignments - Women's Teams

Table 3B

30 Table 3B - - Assistant Coaches Assignments Women's Teams

Sport	Assistant Coaches of Women's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Basketball	2		2		1		1	
Field Hockey	1		1		1	1	1	1
Golf		1		1	1		1	
Gymnastics	1		1		1	1	1	1
Lacrosse		1		1	2		2	
Soccer					2	1	2	1
Softball					2		2	
Tennis					1	1	1	1
Track and Field, X-Country		5	3	2		1	1	
Volleyball	1	1	1	1	1		1	
Others								
Coaching Position Totals	5	8	8	5	12	5	13	4

Other Reporting Items

AUP Data Categories:

- 50 - Excess Transfers to Institution:** \$0
- 51 - Conference Realignment Expenses:** \$0
- 52 - Total Athletics Related Debt:** \$28,950,610
- 53 - Total Institutional Debt:** \$317,326,864
- 54 - Athletics Dedicated Endowments:** \$20,279,767
- 55 - Institutional Endowments:** \$611,063,435
- 56 - Athletics Related Capital Expenditures:** \$188,634

Other Data Categories:

- Institutional Expenses:** \$1,936,521,114
- Athletically-Related Facilities Annual Debt Service:** \$5,702,406
- Institution's Annual Debt Service:** \$83,217,891
- Institution's Education and General Expenses:** \$1,129,501,650
- Average Cost of Full Grant-in-Aid - In-State:** \$24,274
- Average Cost of Full Grant-in-Aid - Out-of-State:** \$48,895
- Average Cost of Attendance - In-State:** \$26,796
- Average Cost of Attendance - Out-of-State:** \$51,417
- Expenses Dedicated to Compliance:** \$494,476
- Name of Compliance Software Used:** ACS
- Compliance FTEs:** 5

Revenue Distribution - Sports Sponsored

Distribution Year: 2019

Academic Year of Sport Sponsorship Information: 2017-18

Men's Sports	Women's Sports	Mixed Sports
x Baseball	x Field Hockey	
x Football	x Softball	
x Men's Basketball	x Women's Basketball	
x Men's Golf	x Women's Cross Country	
x Men's Lacrosse	x Women's Golf	
x Men's Soccer	x Women's Gymnastics	
x Men's Track, Outdoor	x Women's Lacrosse	
x Men's Wrestling	x Women's Soccer	
	x Women's Tennis	
	x Women's Track, Indoor	
	x Women's Track, Outdoor	
	x Women's Volleyball	
Total Men's Sports Sponsored: 8	Total Women's Sports Sponsored: 12	Total Mixed Sports Sponsored:
Current Year's Submission of Sports Sponsored: 20	Previous Year's Submission of Sports Sponsored: 20	Variance: 0

Revenue Distribution - Grants-in-Aid

Distribution Year: 2019

Academic Year of Grant-in-Aid Information: 2017-18

Men's Team Sports

Men's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Baseball	13.77	1.95	15.72
Basketball	11.18	0	11.18
Football	80.61	1.27	81.88
Golf	4.69	0	4.69
Lacrosse	14.7	0.35	15.05
Soccer	11.61	0.01	11.62
Track and Field, X- Country	12.84	0	12.84
Wrestling	10.83	1.61	12.44
Total Men's	160.23	5.19	165.42

Women's Team Sports

Women's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Basketball	9.77	0	9.77
Field Hockey	13.82	0	13.82
Golf	6.61	0	6.61
Gymnastics	11.89	0	11.89
Lacrosse	14.8	0.92	15.72
Soccer	15.38	1.76	17.14
Softball	13.73	0	13.73
Tennis	7.49	0	7.49
Track and Field, X- Country	18.47	0	18.47
Volleyball	10.58	0	10.58
Total Women's	122.54	2.68	125.22

Mixed Team Sports

Mixed Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Total Mixed	0	0	0

Prior Year Total Rev Dist Equivalencies	Current Year Total Rev Dist Equivalencies	Variance Between Prior and Current Year
271.43	290.64	19.21 (7.08%)

Required explanation of 7.08% difference:

Increase	Decrease
	Number of sports
	Tuition, fees, required course-related books, room and board (full grant amount)
	Athletic grant amount (athletic aid amount)
	Student athletes receiving athletic aid
	Change in division by sport
	Move between FCS/FBS

Variance explanation: Increase in EE/Medical

Revenue Distribution - Pell Grants

Distribution Year: 2019

Academic Year of Pell Grant Information: 2017-18

Men's Team Sports

Sport	2017-18 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Baseball	2	4	-2	7,740
Basketball	1	1	0	5,920
Football	42	35	7	191,135
Golf	0	0	0	0
Lacrosse	5	6	-1	27,200
Soccer	2	2	0	6,690
Track and Field, X-Country	6	5	1	23,220
Wrestling	11	9	2	53,560
Men's Total	69	62	7	315,465

Women's Team Sports

Sport	2017-18 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Basketball	4	5	-1	21,030
Field Hockey	1	2	-1	5,870
Golf	0	0	0	0
Gymnastics	1	2	-1	2,770
Lacrosse	4	2	2	18,421
Soccer	1	1	0	1,670
Softball	1	2	-1	5,920
Tennis	0	0	0	0
Track and Field, X-Country	9	3	6	42,280
Volleyball	0	1	-1	0
Women's Total	21	18	3	97,961

Mixed Team Sports

Sport	2017-18 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Mixed Total	0		0	0

	2017-18 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Total	90	80	10	\$413,426

Comments

Comments:

Miscellaneous Information

Note: These values are calculated from data entered earlier in the system.

- Athletically Related Student Aid
- Input the total amount of athletic student-aid for the reporting year including:
- Summer school.
 - Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
 - Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).

Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Men's Teams	\$9,739,958
Women's Teams	\$6,758,290
Total Amount	\$16,498,248

- Recruiting Expenditures
- Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Men's Teams	\$931,342
Women's Teams	\$377,265

Total Amount	\$1,308,607
--------------	-------------

Head Coaches Salaries Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Average Salaries of Head Coaches	Dollars per FTE	FTE's	Dollars per Position	Number of Positions
Men's Teams	\$928,881	7.5	\$870,826	8
Women's Teams	\$282,080	9.5	\$267,976	10

Assistant Coaches Salaries Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Average Salaries of Assistant Coaches	Dollars per FTE	FTE's	Dollars per Position	Number of Positions
Men's Teams	\$265,034	23	\$243,831	25
Women's Teams	\$96,481	19	\$87,292	21

Statement of Revenues and Expenses
For the fiscal year ended 2018 (UNAUDITED)

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
<i>Revenues</i>							
1	Ticket Sales	\$6,912,041	\$6,691,236	\$394,233	\$303,551	\$460,623	\$14,761,684
2	Direct State or Other Government Support	\$0	\$0	\$0	\$0	\$0	\$0
3	Student Fees	\$0	\$0	\$0	\$0	\$12,148,188	\$12,148,188
4	Direct Institutional Support	\$1,234,407	\$204,436	\$177,925	\$1,070,968	\$0	\$2,687,736
5	Less - Transfers to Institution	\$0	\$0	\$0	\$0	-\$140,000	-\$140,000
6	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$0	\$0
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$0	\$0	\$0	\$0	\$0	\$0
7	Guarantees	\$400,000	\$125,000	\$10,000	\$20,528	\$0	\$555,528
8	Contributions	\$1,987,467	\$810,326	\$317,020	\$5,809,072	\$2,790,676	\$11,714,561
9	In-Kind	\$0	\$0	\$0	\$0	\$0	\$0
10	Compensation and Benefits provided by a third party	\$0	\$0	\$0	\$0	\$0	\$0
11	Media Rights	\$0	\$0	\$0	\$0	\$0	\$0
12	NCAA Distributions	\$0	\$0	\$60,168	\$124,904	\$805,505	\$990,577
13	Conference Distributions (Non Media and Non Bowl)	\$23,154,400	\$5,788,600	\$0	\$0	\$11,723,849	\$40,666,849
14	Program, Novelty, Parking and Concession Sales	\$221,312	\$399,128	\$0	\$0	\$1,095,367	\$1,715,807
15	Royalties, Licensing, Advertisement and Sponsorships	\$0	\$0	\$0	\$0	\$11,385,831	\$11,385,831
16	Sports Camp Revenues	\$0	\$0	\$0	\$0	\$0	\$0

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
17	Athletics Restricted Endowment and Investments Income	\$21,578	\$88,726	\$1,459	\$181,294	\$156,600	\$449,657
18	Other Operating Revenue	\$641,270	\$50,000	\$0	\$195,106	\$471,777	\$1,358,153
19	Bowl Revenues	\$0	\$0	\$0	\$0	\$0	\$0
	Total Operating Revenues	\$34,572,475	\$14,157,452	\$960,805	\$7,705,423	\$40,898,416	\$98,294,571

Expenses

20	Athletic Student Aid	\$5,261,609	\$870,563	\$708,099	\$9,657,977	\$192,948	\$16,691,196
21	Guarantees	\$525,000	\$620,000	\$110,000	\$43,007	\$0	\$1,298,007
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$6,519,669	\$4,021,890	\$1,768,447	\$5,265,283	\$0	\$17,575,289
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	\$0	\$0	\$0	\$0	\$0
24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$1,654,199	\$292,831	\$411,691	\$262,879	\$14,451,768	\$17,073,368
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	\$0	\$0	\$0	\$0	\$0	\$0
26	Severance Payments	\$52,252	\$18,703	\$13,990	\$0	\$220,123	\$305,068
27	Recruiting	\$539,299	\$199,257	\$132,971	\$437,080	\$0	\$1,308,607
28	Team Travel	\$1,566,414	\$1,237,110	\$867,034	\$2,983,793	\$12,152	\$6,666,503
29	Sports Equipment, Uniforms and Supplies	\$856,981	\$138,871	\$65,850	\$539,278	\$63,649	\$1,664,629
30	Game Expenses	\$703,288	\$414,191	\$167,330	\$298,995	\$1,088,101	\$2,671,905
31	Fund Raising, Marketing and Promotion	\$0	\$0	\$0	\$0	\$1,567,465	\$1,567,465

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
32	Sports Camp Expenses	\$0	\$0	\$0	\$0	\$0	\$0
33	Spirit Groups	\$0	\$0	\$0	\$0	\$257,461	\$257,461
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$0	\$0	\$0	\$158,990	\$5,772,853	\$5,931,843
35	Direct Overhead and Administrative Expenses	\$66,065	\$5,094	\$3,825	\$24,933	\$13,521,165	\$13,621,082
36	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$0	\$0
37	Medical Expenses and Insurance	\$27,780	\$0	\$95	\$0	\$1,222,802	\$1,250,677
38	Memberships and Dues	\$4,677	\$4,180	\$6,022	\$10,069	\$146,315	\$171,263
39	Student-Athlete Meals (non-travel)	\$1,487,837	\$192,760	\$106,465	\$320,693	\$79,279	\$2,187,034
40	Other Operating Expenses	\$616,169	\$360,384	\$109,424	\$273,995	\$6,218,523	\$7,578,495
41	Bowl Expenses	\$0	\$0	\$0	\$0	\$0	\$0
41A	Bowl Expenses - Coaching Compensation/Bonuses	\$0	\$0	\$0	\$0	\$0	\$0
	Total Operating Expenses	\$19,881,239	\$8,375,834	\$4,471,243	\$20,276,972	\$44,814,604	\$97,819,892
	Excess (Deficiencies) of Revenues Over (Under) Expenses	\$14,691,236	\$5,781,618	-\$3,510,438	-\$12,571,549	-\$3,916,188	\$474,679